

THE ADVANTAGE GROUP represents a variety of worksite carriers to bring the best options in voluntary benefits to our clients. By assessing the individual needs of each client, we see accounts with a more responsible benefits package designed specifically for them.

Listed below are some of the general options we traditionally offer. However, our unique business model and larger sales volume allows us the flexibility to negotiate, on your behalf, any number of product details and enrollment platforms you might need.

BENEFIT PORTFOLIO OPTIONS

- Short Term Disability Income
- Long Term Disability Income
- Accident
- Cancer & Critical Illness
- Term, Whole, & Universal Life
- Hospital Indemnity
- Gap Plans
- Dental & Vision
- Limited-Benefit Medical
- Long Term Care

ENROLLMENT SERVICE OPTIONS

- Laptop-based enrollments
- Individual employee consultations
- Web-based enrollment capabilities
- Electronic core benefit enrollment
- Single-point billing services
- Auto-Reconciliation services
- Client-branded benefit portals
- Online employee marketplaces
- Customizable online resources
- Employee life insurance portals
- Multi-State capabilities
- Call center options

Thank you for your time and consideration.

THERE IS POWER IN CHOICE.

ENJOY FLEXIBLE CARRIER SELECTION

We connect you with dozens of reputable, major supplemental worksite carriers, with just one call.

OUTSOURCE TIME-CONSUMING "SPREADSHEETING" COMPARISONS

A proposal is tailored to you and delivered to your office with unbiased recommendations of the best plans and services available in the market based on your needs.

EFFICIENT AND SEAMLESS ENROLLMENTS

From just two lives and up, our team is available to enroll your case for you. We boast a variety of enrollment platforms from group, face-to-face, electronic, spreadsheet, "high-low-or no" options, call centers, and more! We utilize carrier technology platforms and/or your preferred stand-alone HRIS system – you choose the method and we execute with professionalism and efficiency.

DEPENDABLE, CONSISTENT SERVICE

Our internal staff and tenured field personnel will make ongoing case maintenance hassle-free with personal and prompt client response for new hires, employee claims filing, employer billing, and more. A rarity in the worksite market, Advantage Group has a consistent staff, so your client will see the same face each time an agent makes a service call.

Putting our Experience & Knowledge to Work for You!



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Choices are good.

LET US HELP YOU SUCCEED





FROM OUR CUSTOMERS:

“I would definitely recommend the Atlas Group to other businesses looking for a way to enhance their benefit package with no direct cost to them.”

“Not only did the benefits offered bring value to our employees, but they will continue to help attract and retain our valued employees.”

“The process was relatively seamless and now our employees are thankful to have such great coverage offered to them at an affordable rate.”



THERE IS POWER IN CHOICE.

Choices are good.

We all like to have choices....but in the voluntary benefits world, change is the norm.

The array of choices can be complex, and that makes it hard to find the best options for your employees.

WHY ADVANTAGE GROUP?

- **Multi-Carrier Agency:** Advantage Group represents multiple carriers, so we guide you in choosing the carrier that best fits your company and employees.
- **Strength in Numbers:** Because of our unique agency design, we have attracted some of the most prominent brokers in downstate Illinois. This allows us to capture services and underwriting offers that would normally be reserved for only the largest companies.
- **Locally Owned and Operated:** We have 35 years of voluntary worksite experience. This brings your company the depth and history of the voluntary worksite market, as well as the knowledge and foresight to cope with the changing face of the benefits world.

OUR VALUE PROPOSITION:

We offer your company the opportunity to expand benefits, without changing anything you currently have in place, and save you money, at no direct cost to the company.

Advantage Group is your company’s single source for voluntary benefit plan due diligence, coupled with many enrollment platform options, “value-add” services, and a reliable, consistent post-enrollment customer service plan. You will receive dependable, current, and unbiased information for all of your supplemental, voluntary and ancillary needs.

By allowing one of Advantage Group’s professional representatives the time to review your wants and needs, they can take it to market and negotiate on your behalf the best products, prices, services and underwriting offers available in the voluntary benefits arena.

