



1013 N 3rd Ave, Wausau, WI 54401 • 888-638-5044 • 715-675-9194 • www.VirtualVision.com

Inside Sales Representative (Wausau WI)

Inside Sales Representative

Location: Wausau, WI

Position: Full Time with Hourly pay (monthly pay increases)

Hours: 40+

Pay: Competitive

Schedule: Set Hours

General Purpose

Contact businesses and individuals by telephone to promote and sell services, gather information, verify details, help our customers growth their business. Contact businesses for free insertion into our free business listing websites. Sell businesses on website design services and internet marketing services.

About Virtual Vision

Virtual Vision is a successful internet marketing and website design business. We have been in business since 1997. We provide businesses Internet marketing and website design solutions like designing websites, website hosting, emails, traffic reports, search engine submissions, search engine optimization, blogs, social media marketing and internet marketing services.

Main Tasks and Responsibilities

- Contact businesses by telephone to promote services
- Solicit orders for services over the telephone
- Explain the service to potential customers
- Deliver scripted/unscripted sales pitch to the customer
- Provide pricing details
- Handle customer questions
- Obtain customer information including names and addresses
- Record customer details including reaction to the service offered
- Input order details into the computer system
- Record customer details and details of transaction
- Confirm orders placed with sales representatives
- Obtain contact details of potential customers from sources including chamber business listings and directories that we share a membership with including telephone directories and purchased lists
- Schedule appointments for sales staff to meet prospective customers
- Answer telephone calls from potential customers who are responding to advertisements
- Contact customers to follow up on initial interaction

Education and Experience

- Relevant work experience in telemarketing, sales and marketing promotions
- Knowledge of sales and marketing principles and strategies
- Proficiency in relevant computer applications
- Website and Internet knowledge
- Social Media knowledge

Key Competencies

- Communication skills
- Information gathering
- Information management
- Persuasiveness
- Adaptability
- Initiative
- Tenacious
- Resilient
- Negotiation skills
- Stress tolerance
- High energy levels
- Self motivation

For more information about our products and services visit www.virtualvision.com.

Send cover letter and resume to jobs@virtualvision.net